

# PROVIDER INCENTIVE PROGRAM 2025 RULES AND REGULATIONS

# **Quarterly Qualifiers Cash Bonus**

Per each unique TASC ID, all received and issued business worth at least \$7,500 in production value in each qualifying quarter, earns a 7.5% bonus.

#### Example:

	Q1	Q2	Q3	Q4	Total Production
Production Levels	\$7,500	\$8,500	\$5,000	\$15,000	\$36,000
Bonus Percentage	7.5%	7.5%	7.5%	7.5%	
Total Bonus	\$562.50	\$637.50	\$0	\$1,125	\$2,325

## Non-Cash Awards

Received and issued business worth \$6,000 in 2025	One TASC-imprinted gift item (selected by TASC)

## Sales Convention and Incentive Trip

	A 5-day/4-night trip for two adults to TASC's Annual Convention at a luxury resort.		
	To qualify, Provider must have a minimum of received and issued group service offerings		
Top 40 Producing	business worth \$35,000 in 2025. All Providers producing a minimum of received and		
Providers in 2025	issued group service offerings business worth \$50,000 are guaranteed the trip. At the		
	\$80,000 level the Provider will earn one (1) additional trip from the same office		
	(attendee must be actively engaged in the business).		

### **Promotional Period:**

- Qualifying business must be received and issued between the first business day through noon of the last business day of the specific promotion period. For the year-end promotional period, December 31, 2025, will be the last business day (for the purpose of production, incentives, etc.).
- All business written during the promotion period must remain on the TASC books through 60 days after the close of the promotion period.
- TASC has full authority to determine qualifying business.

### **Production Value**

- For the purposes of PIP 2025, business will be assigned a production value as determined by TASC. The production value will be locked down and measured 60 days from the date of sale.
  - Production value for all Universal Benefit Account sales equals 2.0 times the declared value of the firstyear administrative fees.
  - Production value for all other TASC sales will equal 1.0 times the declared value of the first-year administrative fees.

- TASC reserves the right to reduce the production value for any business that does not persist for 365 days from the issue date.
- Blocks of business brought to TASC as part of a takeover and/or acquisition do not count toward earning
  additional commission, prizes, or conventions through the TASC 2025 Provider Incentive Program, unless
  contractually agreed upon.
- For more information regarding Provider compensation and/or TASC fees, refer to page two of the Provider Agreement and/or the Providers' Fee and Commission Schedule.

#### Awards

- Provider must have a valid contract with TASC concurrent to receiving the award.
- Other TASC programs may affect the number of Providers who qualify for the Convention. The number of Providers who qualify for the 2025 TASC Convention Award under the standard PIP rules and regulations may impact and even reduce the number of qualifiers from other TASC programs.
- Award items are chosen by TASC.

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- All awards except the Convention will be sent no sooner than 60 days and no later 90 days after the promotion period in which they are achieved. The Convention will be awarded in April/May 2026.
- Qualifiers for the Convention include Provider and spouse or a companion age 18 or older.
- Official PIP Trip invitations are sent on or around February 1, 2026 and are non-transferable.
- The Top 5 Qualifiers are considered Super Qualifiers, and earn an additional day stay at the TASC Convention location.
- TASC follows all IRS tax guidelines regarding awards.

**NOTE:** TASC Provider Incentive Program rules and regulations are subject to change. TASC reserves the right to adjust at any time and without advance communication the various credit factors upon which the Program is based. This communication is for illustrative purposes only. Actual earnings may vary.